# Todd D. Ratner

401 S. Emporia

Wichita, KS 67202

(316) 265-5211

tratner@wwrfresource.com

**SUMMARY QUALIFICATIONS**

* 2+ years of experience in forklift operation
* 2+ years of deburr work experience
* Supervised up to 50 employees, scheduled work hours, resolved conflicts, determined salaries
* Proven Leader in a high pressure environment
* Well-organized with strong time management skill with a dedication to efficiency
* Skilled trainer that is results oriented and goal driven
* Eager and willing to accept any overtime opportunities

**EMPLOYMENT HISTORY**

**Premier Foods Utility worker Wichita, KS 2016-Present**

* Examine trays to ensure that they contain required items
* Place food servings on plates or trays according to orders or instructions
* Monitor food distribution, ensuring that meals are delivered to the correct recipients and that guideline are followed

**Anderson Landscaping Landscaping Wichita, KS 2010-2011**

* Mowed grass and trimmed trees using commercial lawn equipment
* Installed landscaping to enhance the beauty and curb appeal of homes and businesses

**Sabor Restaurant Dishwasher/Utility Wichita, KS 2009-2010**

* Washed dishes, serving pieces and other kitchen utensils using a commercial dishwasher
* Cleaned and sanitized all work areas to ensure a clean and safe work environment

**Cal-Maine Farm Worker Chase, KS 2008-2009**

* Feed and water livestock; and monitor food and water supplies
* Drive trucks, tractors, and other equipment to distribute feed to animals
* Examine animals to detect illness, injury, or disease, and to check physical characteristics, such as rate of weight gain

**Home Works Sales Representative Wichita, KS 2003-2005**

* Compiled lists of prospective customers for use as sales leads, based on information from newspapers, business directories and other sources
* Wrote, designed and produced sales scripts for canvassing crew
* Trained and managed sales teams and achieved significant improvements in their productivity
* Quoted prices and credit terms and prepared sales contracts for orders obtained
* Estimated date of delivery to customers, based on knowledge of own firm's production and delivery schedules

**Wireless Retail Sales Representative Wichita, KS 1999-2003**

* Displayed and demonstrated product, using samples and catalog, and emphasized salable features
* Talked with customers on sales floor and by phone
* Displayed and demonstrated product, using samples and catalog, and emphasized salable features